

7XVNHJHH 8QLYHUVLW\
&ROOHJH RI (QJLQHHULQJ
'HS DUWPHQW RI &KHPLFDO (QJLQHHULQJ

6SULQJ

&RXU&(H * 6HQLRU 'HVLJQ 3URMHFW
+RXUMGQHVGD\ 30 30
/RFDW/LXRMQKHU +)RVWHU +DOO 5RRP
&RRUGLQIDDMRWWDU -DIDULQHMDG 3K'
(PDLOM DIDULQHMDG#WXVNHJHH HGX
2IILFH\W WKHU +)RVWHU +DOO 5RRP %
3KRQH
2IILFH +RXUWVGD\ 30 :HGQHV G\$D\ 30 HURWK
E\ DSSRLQWPHQW
&UHGLW +RXUV
3UHUHTX&ML*WHV
7H[WERRRH

&RXUVH 2EMHFWLYHV
6WXGHQWV ZLOO
2EMHFWLYH &RQGLXYFHWD\ VF RBD WIKLUHQD\ USUHR FRHQ/ \ F K H P
2EMHFWLYH 'HVLJQ D FRPSOHWH FRRPEFDDOD SURLFH VRV \ D
SURFHVV
2EMHFWLYH 'HYUUDW\ HROJ\ PDPQ\ LZF DWLRQ VNLOOV
2EMHFWLYH)XQFWLRQ RQ D WHDP

&RXUVH OHYHO VWXGHQW OHDUQLQJ RXWFRPHV

DQ DELOLW\ WR LGHQWL\ IRUPXQDSUHR EDOQ\ VWR ODIS SFORIP SQO HQ UHL
RI HQJLQHHULQJ VFLHQFH DQG PDWKHPDWLFV
DQ DELOLW\ WR DSSO\ HQJLQHHULQJ RHHHWJQ SWRL ISUHGG QFHG GAW
FRQVLGHUDWLRQ RI SXEOLF KHDOWK JORDEB\ \ F\ Q\ XZHD\ IDWHP
HQYLURQPHQWDO DQG HFRQRPLF IDFWRUV
DQ DELOLW\ WR FRPOIXZQ\ VF\ \ VDHU\ DIQH\ F\ WR\ YD X GLH QFHV
DQ DELOLW\ WR UHFRJQL]H HWK HF DIOQDQG ISQIRHHULVQJ R\ QD\ OX D M\ L\\$
LQIRUPHG MXGJPHQ\ V LZKHUF KW\ X\ VWP\ Q\ F\ WR\ Q\ X\ WHLQJ\ Q\ H\ LQ\ LJ\ O\ R\ E

DQ DELOLW\ WR GHYHORS DQG FRDQ\@DW HD S SQRISQW\@W B UHH\@W HQD\@
HQJLQHHULQJ MXGJPHQW WR GUDZ FRQFOXVLRQV
DQ DELOLW\ WR DFTXLUH DQG DSS\@S SQRZS N QDR\@W HOGJDUQVL CQJH M\@H

* HQHUDO 3ROLFLHV

3/4 \$ WWHQGDQFH LV LPSRUWDQW IRUHVXFFHVIXO FRPSO
3/4 1R ODWH SURMHFW LV DFFHSWHG
3/4 % ULHI W\SHZULWWHQ SURJUHV V WHRSJR H WHUD UZHI HVN E\@
VKRUW SUHVHQWDWHRQ\@URQRZUWHVNFOOLDS\@URJYHQ WR WKH
3/4 7KH ILQDO RUDO SUHVHQW DRW\@RQK\@ IZQ\@OO
VHPHVWHU H[DPLQDWLRQ SHULRG
3/4 \$ W\SHZULWWHQ GL\@BIUH\@GRURMU\@W\@KHOZHQ\@OE\@H\@P\@UHVW
H[DPLQDWLRQ SHULRG
3/4 :HHNO\ SURJUHV V UHSRUWV DV ZH\@W\@HDQ\ ZLWLQ\@DO3\@H
FRPSXWHU ZRUG SURFHVVRU
3/4 OHGLFDO UHDVRQV ZLWK :5,77(1 3522)
3/4 ,Q WKH HYHQW RI DQ H[FXVHG DEVH\@GRHQ HP\@N HV\@K\\$ D
QH[W FODVV PHHWLQJ IROORZLQJ \@Q\@I VG\@W\@K\@R\@G XOKH
ZLWK WKH LQVWUXF\@WRUH V\@SKRHQ WL\@EQH QR\@UV VKLG\@ KHU
DVVLJQPHQWV
3/4 (IIHFVLYH 6SULQJ WKH WXVN H JHH BIQHL\@X\@UMLDW\@OLV
UHTXLUHG IRU DG\@LIQQ\@WWW\@W\@D\@W\@L\@R\@Q\@D\@W\@X\@G\@V\@W\@W\@W\@D\@I\@ D
3/4 (IIHFVLYH 6SULQJWLRQ DOODG\@V\@W\@W\@D\@W\@B\@Q\@ V\@W\@X\@G\@H
DUH UHTXLUHG WR XVH &19\\$6 DQG 1DYLJDWH (\$%
3/4 \$ FDGHPLF GLVKRQHVW\ SROLFLHV R\@R\@W\@N\@Q\@H\@G\@OL\@E\@HW\@K
VWULFWO\ HQIRUFHG

* UDGLQJ &ULWHULD

&DWHJRU\ 3HUFHQWDJH
:HHNO\ SURJUHV V UHSRUWV RUDO SUHVHQWDWLRQ
)LQDO UHSRUW
)LQDO RUDO SUHVHQWDWLRQ

)LQDO *UDGLQJ 6FDOH

3HUFHQWDJH /HWWHU *UDGH
\$
%
&
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3URJUHV DQG)LQDO 5HSRUWV

&DWHJRU\ 3HUFHQWDJH
&RQWHQW
6XPPDU\

, Q W U R G X F W L R Q
7 K H R U \
+ D J D U G F R Q W U R O D Q G D Q D O \ V L V
5 H V X O W V
' L V F X V V V L R Q
& R Q F O X V L R Q
5 H I H U H Q F H V
' H V L J Q F D O F X O D W L R Q V

5 H I H U H Q F H V
0 6 3 H W H U V . ' 7 L P P H U K D X V 5 (R Q R I R M F V 3 I R D U Q & K H H P M L F J
(Q J L Q H H U V) L I W K (G L W L R Q 0 F * U D Z + L O O
6 H L G H U 6 H D G H R U F I D Y Q V G ' H M Z L J Q Q 3 W L Q H L S O 6 H R V Q V - R , K Q F : L 1 H Z

& KHPLFDO (QJLQHHULQJ 'HSDUWPHQW
7XVNHHJHH 8QLYHUVLW\

2UDO 3UHVHQWDWLRQ (YDOXDWLRQ

6HFRQG VHPHVWHU

<RXU 1DPH BBBB BBBB BBBB BBBB

& RXUVH 1XPEHU &(1* 'DWH

1DPH RI V	WXGHQW	2UJDQLI	DWD&QL	FV6XE	MHFWDQL	FWRFDQWDFW	7RWDO 6

	(Y D O X D W L Q J 6 W X G H Q W 3 U H V H Q W D W L R Q V			
2 U J D Q L	\$ X G L H Q F H F D Q Q R W X Q G H U V W D Q G \$ X G L H Q F H K D W X G H Q W S W H X V G H H Q Q W V S U H V H Q W V S U H V H Q W D W I R Q G I I I L F X O W \ L I Q D Q R P Z D L V Q L L R Q Q R L L Q P D W L R Q L Q E H F D X V H W K H U H V W X G H Q W M Z X K P L S F K D X G V H Q X H Q F H Z K L F K Q R V H T X H Q F H R I G D U R X Q G F D Q I R O O R \ X G L H Q F H F D Q I R O O R			

& R Y L G 6 W D W H P H Q W

([F X V H V U H O D W H M G L R M Q R D F V R Y I H Q D Q K E D M H S H M F R H L Y H G I U R P W K H
R I 6 W X G H Q W V R I I L F G I U G M T X G M Q W W K V A F R I X A V R R M R K U H D E H D I Q F
6 W X G H Q W V R I I L F H D V V R R Q D V W K H R U E H H F & R M X D J Z H D U G H W R G H
P D \ U H T X H V W D F O D E / V F R Q P W L B Y F Z W I C G R H M R R D Q R I 6 W X G H Q W V
6 W X G H Q W & R Q G X F W Y L D R I U P B L O R W Q D U L S Q H W R # W
R I I L F H O R F D W H G L Q V X L W H 7 R P S N L Q V + D O O